



*A systems approach to the Management Work of Planning, Organising, Leading & Controlling*

**BETTER MANAGERS = BETTER RESULTS**

## **LOUIS ALLEN'S POLC FOR SENIOR MANAGERS**



### **BENEFITS**

- Speaking a common management language by applying a systems approach to management work
- Increased self-awareness and EQ in relation to effective management leadership behaviours
- Increased understanding of all the planning, organising, leading and controlling concepts, principles, tools & tips necessary to manage their business performance
- Practical application

### **DESCRIPTION**

*Louis Allen's POLC for Senior Managers Program* provides an in-depth understanding of the role of the management leader and how to adopt a systems approach to the Management Work of Planning, Organising, Leading, and Controlling. A key focus is placed on creating understanding of the critical Management Principles that forms the foundation for effective management leadership behaviours. In addition, it provides the tools to effectively manage their business' performance, and how to apply the knowledge within their respective working environments.

### **FORMAT**

Louis Allen's POLC for Senior Managers Program is a 3-day interactive, instructor-led, learning experience, followed by a 12-week on-the-job project assignment with coaching support and assessment.

### **TARGET GROUP**

This program is intended for senior managers and/or middle managers earmarked for management positions as well as entrepreneurs and business owners.

### **PROGRAM TOPICS**

- Self-Awareness, EQ & My Role as an Effective Management Leader
- The Allen Management System™
- Key POLC Concepts, Principles, Tools & Tips
- Applying the Allen Management System™ in my Business
- Effective Performance Management

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**TIMELESS MANAGEMENT LEADERSHIP PRINCIPLES & PRACTICES**