

## POLC FOR FRONTLINE LEADERS

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A SYSTEMS APPROACH TO  
THE MANAGEMENT WORK  
OF PLANNING,  
ORGANISING, LEADING  
AND CONTROLLING

BETTER MANAGEMENT LEADERS  
=  
BETTER RESULTS



### DESCRIPTION

**Louis Allen's POLC for Frontline Leaders Program** provides an overview and understanding of the role of the management leader and adopting a systems approach to the Management Work of Planning, Organising, Leading, and Controlling. A key focus is placed on creating understanding of the critical Management Principles that forms the foundation for effective management leadership behaviours. In addition, it provides the tools to effectively apply the knowledge within their respective working environments.

### FORMAT

**Louis Allen's POLC for Frontline Leaders Program** is a 4-day interactive, instructor-led, learning experience, followed by a 12-week on-the-job project assignment with coaching support and assessment.

### TARGET GROUP

This program is intended for frontline leaders (team leaders/supervisors), junior managers and/or individuals earmarked for frontline leadership positions.

WHAT MAKES  
THE  
LOUIS ALLEN'S  
METHODOLOGY  
DIFFERENT?

Louis Allen's methodology outlines a validated unified concept of management that applies to all organisations, and provides a systematic statement of what management is and how it can be practiced in a professional manner.

**TIMELESS MANAGEMENT LEADERSHIP PRINCIPLES & PRACTICES**

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# POLC FOR MANAGERS PROGRAM OUTLINE

## Program topics

- Understanding the Concept of a Management Leader
- Effective Management Leadership Behaviours
- Self-Awareness & My Role as an Effective Management Leader
- Understanding Management as a System
- Planning, Organising, Leading & Controlling Activities
- Applying the POLC Concepts & Principles in Practice
- Problem-Solving, Solution Development & Action Planning



## BENEFITS OF POLC FOR FRONTLINE LEADERS PROGRAM

- Speaking a common management language
- Increased self-awareness in relation to effective management leadership behaviours
- Increased understanding of all the planning, organising, leading and controlling concepts & principles
- Ability to apply a systems approach to management work
- Practical application

## ELEMENTS OF LOUIS ALLEN'S MANAGEMENT LEADER GUIDE

**Vocabulary** – A common understanding of the terms used to ensure everyone speaks the same management language.

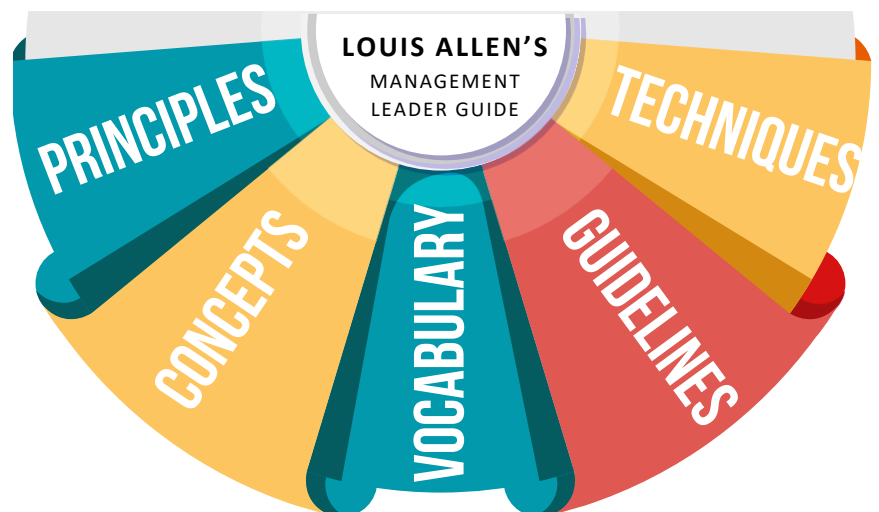
**Concepts** – The basic and universal ideas for obtaining the most effective results stated in a standardised way.

**Principles** – The fundamental truths that identify universal cause-and-effect relationships and can be applied in new situations in much the same way as in past situations.

**Techniques** – The best accepted methods of performing specified management work.

**Guidelines** – Tips, rules and guidelines gained from practical experience that provide guidance to management leaders.

LOUIS ALLEN



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